



EMPOWERING YOUR COMMUNICATION WITH QUESTIONS

@tinytall #WIB19 #TCRCC

Surgery, 1915





Consciousness

=

Conversation



Andrea Parrish

January 14, 2013

When you have vivid dreams of things you shouldn't, is your brain teasing you or giving you a gift?

Is that a quizzical look?



1

DEFINING QUESTIONS

What assumptions are we starting with?

@tinytall #WIB19 #TCRCC

“A Classification of Questions”

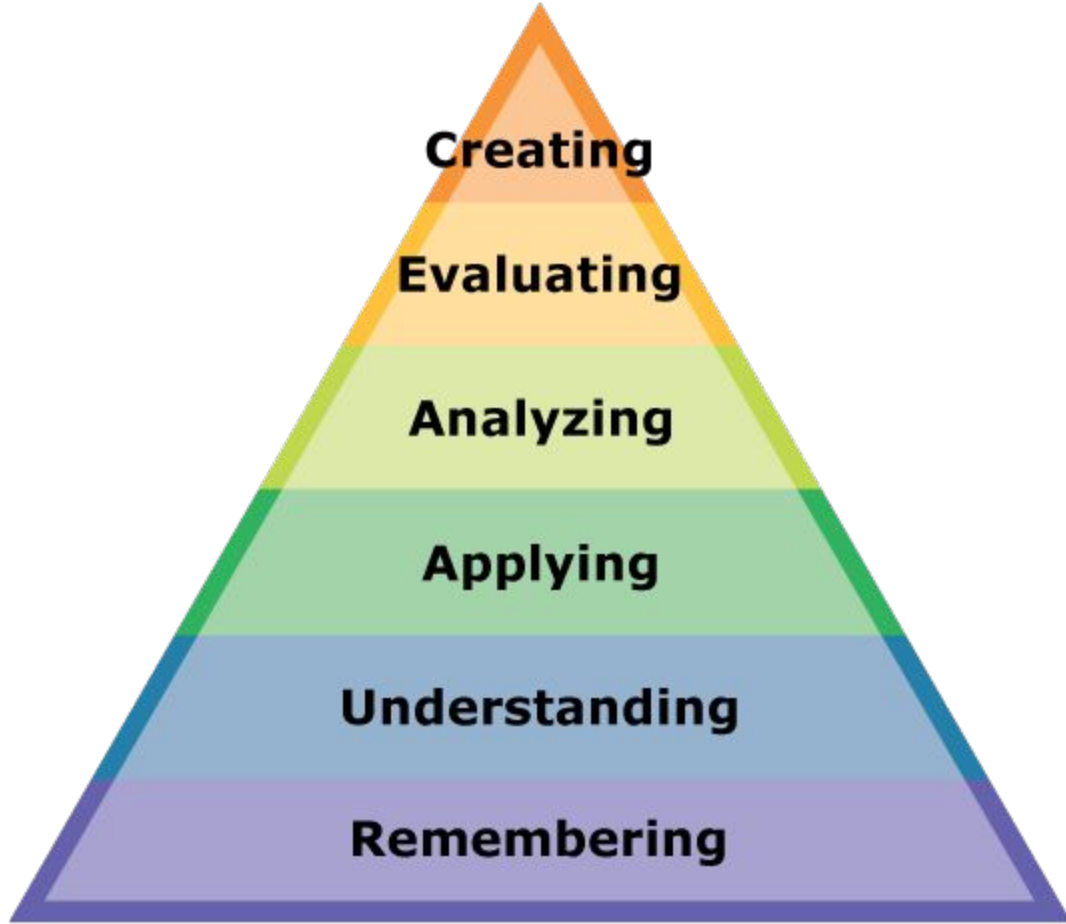
- I. Existence
- II. Identity
- III. Properties
- IV. Relations
- V. Number
- VI. Locations
- VII. Time
- VIII. Action

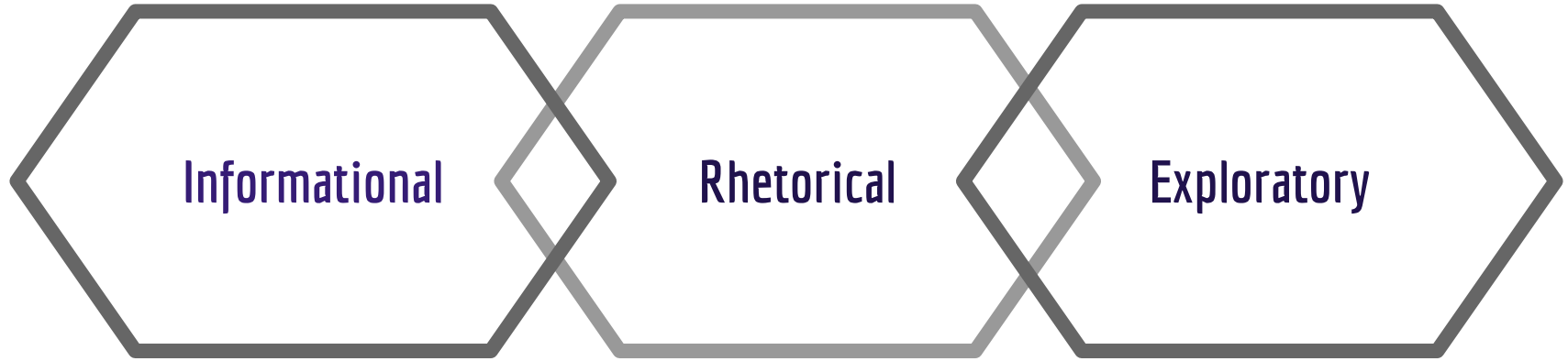
Elicit
Information

Shape
Understanding

Press For
Reflection

Bloom, 1956







Questions are the
antithesis of assumption.

2

THE POWER OF QUESTIONS

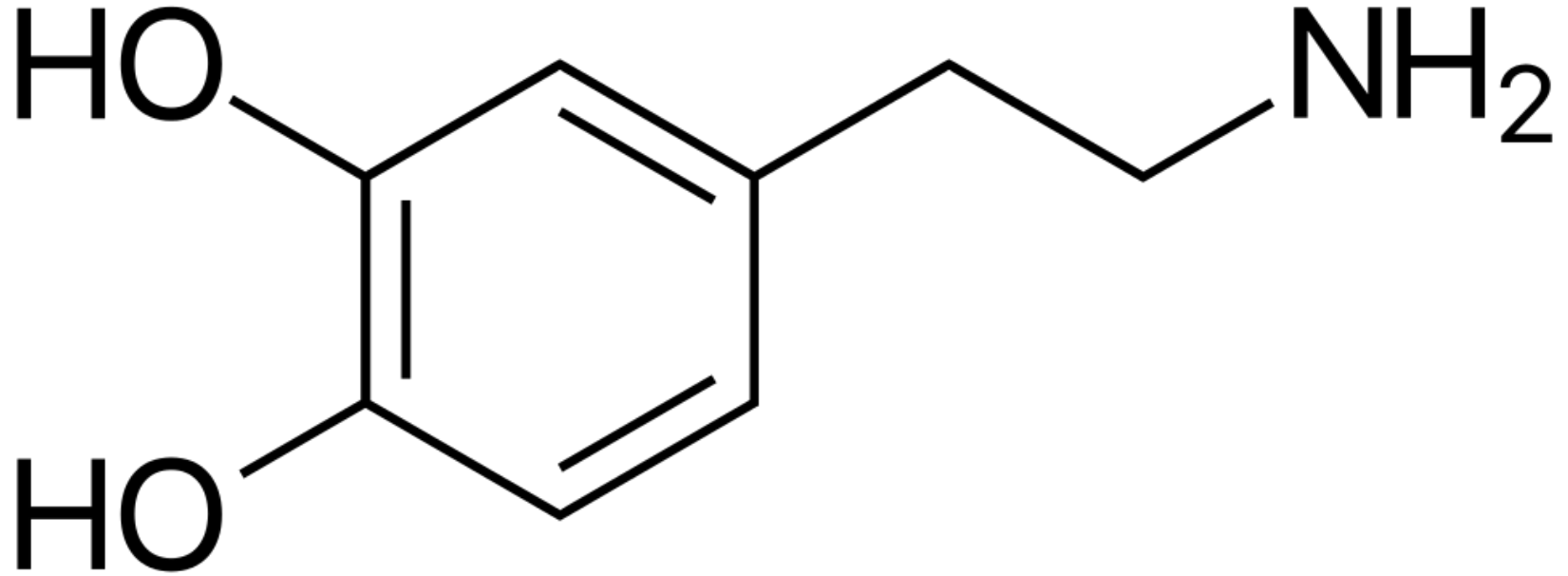
Why should we ask questions anyway?

@tinytall #WIB19 #TCRCC



-9%

Dopamine = Happiness





8.6%





I - Thou



**Intimacy is
impossible
without inquiry.**

“There is no world.
There are only ~~six~~ seven billion
understandings of it.”

3

WE DON'T ASK (VERY MANY) QUESTIONS

Why are we afraid of asking?

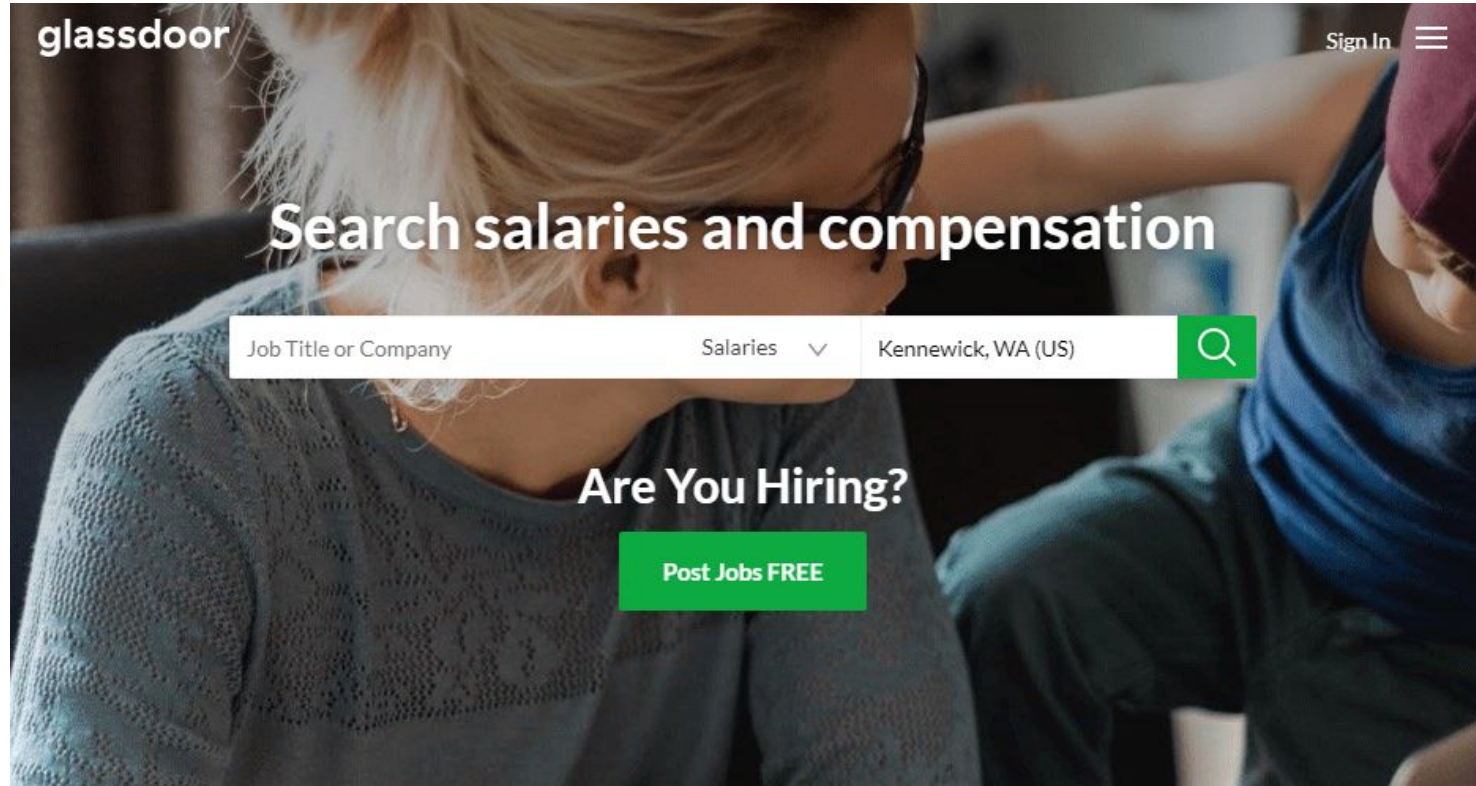
@tinytall #WIB19 #TCRCC

Class influences questions



99/100
A+

“How much paid time off does
this position include?”

The image shows a screenshot of the Glassdoor website. The background is a photograph of two people, a woman with blonde hair and glasses on the left, and a man in a blue shirt on the right, both looking down at a laptop screen. The Glassdoor logo is in the top left corner. In the top right corner, there is a 'Sign In' link and a hamburger menu icon. The main heading is 'Search salaries and compensation'. Below this is a search bar with three sections: 'Job Title or Company', 'Salaries' with a dropdown arrow, and 'Kennewick, WA (US)'. A green search button with a magnifying glass icon is on the right side of the search bar. Below the search bar, the text 'Are You Hiring?' is displayed, followed by a green button that says 'Post Jobs FREE'.



**Asking a question is not
giving away power.**

4

SCRIPTS TO START WITH

Where do we even begin?

@tinytall #WIB19 #TCRCC

What current project are you excited about?

What does someone need to be successful in your job?

What topic(s) can you talk for hours about?

How did you find your passion?

What's the goal we are working towards?

How do you understand the challenges we are facing in completing this project?

What questions haven't I asked?

What are we choosing to not do to make this work?

Can you point to a single moment that changed your life in a significant way? What was it?

What's the most supportive thing someone has ever done for you?

What have you tried that just didn't work for you?

What new-to-you idea have you found interesting lately?

Do you have a personal mission statement? What is it?

What's a time you realized you were feeling impostor syndrome?

How do you hope others describe you?

What's the biggest change you've seen in yourself
(intentional or not)?

5

BUILDING YOUR OWN

What kicks you in the curiosity?

@tinytall #WIB19 #TCRCC

A close-up photograph of a hand holding a pen, writing on a checklist in a notebook. The checklist has several items with checkboxes, some of which are already marked. The text 'Keep a list' is overlaid in a dark purple box with white text. The background is a blurred notebook page with some faint handwriting.

Keep a list



Do your research

Pair up





Rephrase

THOUGHT
CATALOG

Be OK with process



**A question is an invitation
to conversation**



“Be patient toward all that
is unsolved in your heart
and try to love the questions
themselves.”

@tinytall #WIB19 #TCRCC